

Corporate Profile





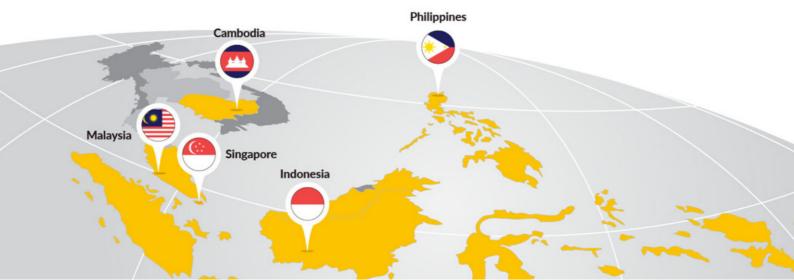


Etiqa is a leading ASEAN insurance and takaful player and part of the Maybank Group, a leading banking conglomerate in ASEAN. We offer a full range of Life and General insurance policies, as well as Family and General Takaful plans via more than 10,000 agents, 46 branches, and 17 offices. It also has a bancassurance network comprising over 490 branches, cooperatives, brokers, and online platforms across Malaysia, Singapore, Indonesia, the Philippines, and Cambodia.

The brand began in 2005 when Maybank Ageas (formerly known as Mayban Ageas), Maybank's insurance and takaful arm consisting of Mayban General Assurance, Mayban Life Assurance, and Mayban Takaful merged with Malaysia National Insurance Berhad, Malaysia's largest national insurer and its subsidiary Takaful Nasional Sdn Bhd, Malaysia's premier Takaful provider. Two years following the merger, in 2007, the name Etiqa was born. Since then, we have strengthened our presence in Singapore and expanded to the Philippines in 2014, Indonesia in 2017, and Cambodia in 2019.

Etiqa International Holdings Sdn Bhd, a wholly-owned subsidiary of Maybank, is the holding company of Etiqa. In Malaysia and Singapore, we operate under the umbrella of Maybank Ageas Holdings Berhad which is a joint venture between Maybank and Ageas Group, a leading international insurer with operations across Europe and Asia. In Malaysia, Etiqa operates four main entities namely, Etiqa Life Insurance Berhad, Etiqa General Insurance Berhad, Etiqa Family Takaful Berhad, and Etiqa General Takaful Berhad while in Singapore, Etiqa's operating entity is Etiqa Insurance Pte Ltd.

Beyond Malaysia and Singapore, Etiqa entities in the region are Etiqa Life and General Assurance Philippines Inc. (ELGAP) in the Philippines, PT Asuransi Etiqa Internasional Indonesia (EII) in Indonesia and Etiqa General Insurance Cambodia Plc (EGIC) and Etiqa Life Insurance Cambodia Plc. (ELIC) in Cambodia.



Our Purpose

An Insurance & Takaful company that makes the World a Better Place

Our Vision

Te be a leading ASEAN insurer

Our Core Beliefs





Ethical
We strive to make profits
from work that benefits
Humanity



Trustworthy
We provide Fast & Easy
service with the Best
Advice



Inclusive
We want our business
Partners to grow with us



QuestingWe don't stop Learning

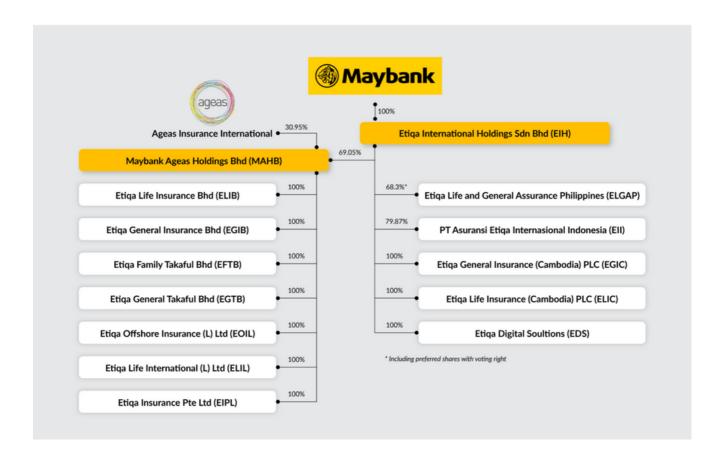


Authentic
We practice Candour



Nurturing
We treat customers
like Family

Etiqa's Group Structure





Total Customers

11.6 MIL

Total Claims Paid

RM4.1 BIL

Gross Written Premium

Profit Before Tax

Total Assets

RM11.1 BIL

RM477.6 MIL RM52.4 BIL



EIH Board Members



Y. Bhg. Datuk R. Karunakaran Chairman



Y. Bhg. Dato' Johan Ariffin



Puan Fauziah Hisham

Etiqa Group Management Committee (GMC)



Kamaludin Ahmad CEO, EIH



Lee Hin Sze Chief Financial Officer



Siti Nita ZuhraChief Distribution
Officer



Chris EngChief Strategy
Officer



Norlia Mat Yusof Chief Investment Officer



Rozima Yahya Human Capital Director



Pearley Tan
Chief Risk and
Compliance Officer



Vilasini Devi Group General Counsel & Head, Corporate Secretarial



MAHB Entities CEOs



Shahrul Azuan CEO, EGTB



Zafri Ab Halim CEO, EFTB



Fukhairudin Mohd Yusof CEO, EGIB



Paul Low CEO, ELIB



Raymond Ong CEO, EIPL

Regional Entities CEOs



Vuthy Horng CEO, ELIC (Cambodia)



Rico Bautista CEO, ELGAP (Philippines)



Mochamad Reza Director & Officer-in-Charge, Ell (Indonesia)



Chanmakara Bun CEO, EGIC (Cambodia)



Amran Hassan CEO, EDS

Our Awards And Recognitions

2021

Winner of Fastest Estimating Claims Approval Time for Own Damaged Claims, Etiqa General Takaful Berhad Motordata Research Consortium Award 2021

Winner of Most Accurate Estimate to Claims Approval Amount, Etiqa General Takaful Berhad Motordata Research Consortium Award 2021

Best Islamic Takaful Institution, Etiqa General Takaful Berhad

The Asset Triple A Islamic Finance Awards 2021

The Best Islamic Takaful Institution, Etiqa Family Takaful Berhad

The Asset Triple A Islamic Finance Awards 2021

Best Family Takaful Provider

The Global Business Outlook Awards 2021

Best General Insurance Company, Malaysia World Business Outlook Awards 2021

Best Takaful Company, Etiqa General Takaful Berhad & Etiqa Family Takaful Berhad IFN Awards 2021

Winner of Special Judge Award, Employee Engagement category, Etiqa

MyCustomer International Award 2021

Best Takaful Operator Bancatakaful Business, Etiqa Family Takaful Berhad

MTA Takaful Star Awards 2021

Direct Distribution Channel - General Takaful, Etiqa General Takaful Berhad

MTA Takaful Star Awards 2021

Best Takaful Operator General Agency Takaful Business, Etiqa General Takaful Berhad MTA Takaful Star Awards 2021

Best Takaful Operator General Takaful Business, Etiqa General Takaful Berhad

MTA Takaful Star Awards 2021

Malaysian Best Motor Insurance Award, Etiqa General Insurance Berhad iBanding 2021/22

Most Innovative Life Insurance Service Provider ASEAN 2021 (IL CI Plus)

World Business Outlook Awards 2021

Most Innovative Family Takaful Provider ASEAN 2021 (Aafiahcare)

World Business Outlook Awards 2021

2020

Runner Up of Best Motor Insurance Malaysia 2019/2020 iBanding

Winner of Best Malaysia Family Takaful 2019/2020 iBanding

Millennial Insurance Initiative of the Year – Singapore Insurance Asia Awards 2020

CSR Initiative of the Year - Philippines Insurance Asia Awards 2020

2019

Winner of The Most Outstanding Takaful Company 2019 KLIFF Islamic Finance Awards

Best General Insurance Company 2019The Asset Triple A Insurance Awards

Winner of Best Takaful Company 2019 International Takaful Awards

Best General Takaful Company 2019The Asset Triple A Islamic Finance Awards

Best Customer Centric Insurance BrandGlobal Brands Magazine Award 2019

Home and Contents Insurance
Gold Winner Reader's Digest Quality Service Awards

Marketing Initiative of the Year Insurance Asia Awards 2019



A Company For The Future

In building a future-ready company, we have embarked upon the Digitalisation of our service offerings to ensure that we deliver Fast & Easy services and Best Advice to our customers and stakeholders

Leveraging on Technology to Deliver Fast & Easy Services as well as Best Advice

In today's landscape, customers and stakeholders are becoming increasingly demanding in terms of the real-time services they desire while still requiring a human touch in an increasingly digital world.

The insurance industry is not immune to this shift and in order to remain competitive and relevant, Etiqa has embraced the latest technology breakthroughs and integrated digital technology into all areas of our business. Through this, we can deliver value to our customers whilst retaining our human touch.

For the past 5 years Etiqa has accelerated our digitalisation efforts. The digitalisation process has allowed us to boost our operational efficiency and costs, and in turn pass on some of the savings to our customers.

Some of the recent digital initiatives that Etiqa has deployed are as follows:

Customer Needs Analysis: Etiga Virtual Insurance Advisor

This tool will give an overview of the financial status and calculate the insurance gap for customers. It recommends the appropriate solutions to match the potential needs of the customers





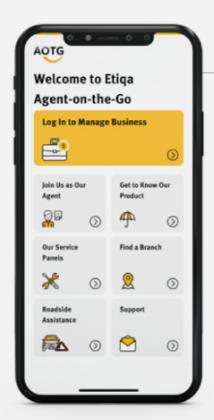
Enhanced Customer Portal: MyAccount

A 24/7 self-serve portal to help customer manage their policies. The Customer Portal allows the customer to make minor modifications, perform endorsements /alterations and submit claims.

Smile Mobile Application

The Smile mobile application or Smile App provides various services to assist our customers in matters regarding their Insurance and Takaful plans. Customers can view their policy and certificate details, request for Guarantee Letters, submit claims, as well as check the status of their claims. This greatly simplifies the customer's journey in accessing and obtaining the information they need as they can do it swiftly and conveniently via their smartphones.





Agent-On-The-Go (AOTG) Mobile Application

The Agent-On-The-Go (AOTG) mobile application provides fast and easy solutions for Etiqa general agents to monitor, keep track of, and carry out various services for our customers relating to their General Insurance and Takaful plans. The services include creating instant quotations, issuing policies and certificates, receiving instant renewal reminders and notifications on the customers' outstanding payments, and many more. The AOTG application also provides customers with the option to perform online payments via the application itself without having to access an external platform

Embarking on Our Sustainabilty Journey

At Etiqa, we believe our business will thrive when people feel secure both in the present as well as in the longer term.

We thus strive to be a socially responsible organisation, delivering security to people and communities through the preservation of wealth, faith, lives, posterity and intellect.

We are committed to being environmentally conscious and a force for social good, while operating with the highest Economic, Social and Governance (ESG) standards.

Etiqa's Sustainability Focus Areas

Our Sustainability Focus Areas are aligned to the four core dimensions that address Environment, Social & Governance (ESG) elements in the context of an insurer.

We believe that these four core dimensions allow us to align our business to the key issues pertinent in sustainability which are related to climate, environment, community & financial resilience. In doing so, Etiqa is committed to contributing to the United Nations' Sustainable Development Goals (UN SDG).

Our four core dimensions are:

- Internal & Social (VBI)
- ² Investment
- (3) Supplier
- 4 Underwriting / Clients



Etiqa's Sustainability Ambitions

Our Sustainability Ambitions are aligned with the Maybank Group's Sustainability Commitments. Through a timeline between 2025 to 2030, we have set three Sustainability Ambitions. Our first two Ambitions are to meet Internal ESG requirements on our Investments and improve the lives of 889,387 households by 2025. Our third target in 2030 is to achieve Carbon Neutral status for Scope 1 & 2 emissions.

Etiqa's Sustainability Governance

Our Sustainability Governance is an extension of the existing Value Based Intermediation (VBI) Structure to also include the Conventional Insurance entities. This Value Based Intermediation & Sustainability Steering Committee is co-chaired by the 4 Malaysian operating entities' CEOs.

As we progress in our Sustainability journey, we have set up dashboards to track our progress quantitatively.

Our Board and Senior Management are fully committed to our Ambition and this ESG Journey.



What's Next For Etiqa

We have very ambitious plans! In the coming years, we aspire to enhance our leadership position in the ASEAN region by leveraging on the high growth prospects across the region.

There remain many untapped opportunities in other ASEAN countries, including in the digital space and sustainable lifestyles. These are the areas that Etiqa will explore in the coming years.

No vision can be achieved without overcoming its own set of challenges but with our agile corporate culture, we will tackle these challenges and continue to humanise insurance and takaful by placing people over policies - the Etiqa Way

Get In Touch With Us

Etiqa International Holdings Sdn Bhd (200701041380) Maybank Ageas Holdings Berhad (1977 0100 2387) **Etiqa General Insurance Berhad** (1970 0100 0276) **Etiqa Life Insurance Berhad** (2017 0102 5113) Etiqa Family Takaful Berhad (1993 0101 1506) Etiqa General Takaful Berhad (2017 0102 5031)



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